Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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R 020900Z APR 76 FM AMEMBASSY TAIPEI TO USDOC WASHDC

INFO SECSTATE WASHDC 9032

UNCLAS TAIPEI 2128

E.O. 11652: N/A TAGS: BTRA, TW

SUBJECT: FOREIGN BUYER PROGRAM: VISIT OF MR. JYAN-JEN WANG,

PRESIDENT OF JYAN YU ENTERPRISE CORPORATION

REF : CCP FY76

- 1. JYAN YU ENTERPRISE CORPORATION (WTD IN PREPARATION), ESTABLISHED IN 1971 AND CAPITALIZED AT US\$100,000, IS A MEDIUM-SIZED PLANT ENGAGED IN THE MANUFACTURE OF INDUSTRIAL AND MARINE PAINTS ON TAIWAN. IT HAS BEEN A LONG-TIME SUPPLIER OF PAINTS FOR U.S. ELECTRONIC COMPANIES IN TAIWAN SUCH AS RCA, ZENITH, ADMIRAL, AS WELL AS THE CHINESE NAVY.
- 2. MR. JYAN-JEN WANG, PRESIDENT OF JYAN YU, IS SCHEDULED TO DEPART FOR THE UNITED STATES ON APRIL 9 FOR AN APPROXIMATE EIGHT-WEEK VISIT. HIS TENTATIVE SCHEDULE IS: DEPART TAIPEI (4/9)-ARR. SAN FRANCISCO (4/9 - ARR. LOS ANGELES (4/15) -ARR. HOUSTON (4/29 - ARR. ST. LOUIS (5/4) - ARR. CHICAGO (5/7) - ARR. BOSTON (5/12) - ARR. NEW YORK (5/17) -ARR. PHILADELPHIA (5/24) - ARR. TORONTO, CANADA (5/28) - ARR. LOS ANGELES (6/1) - ARR. TAIPEI (6/3). MR. WANG URGENTLY SEEKS POTENTIAL U.S. COLLABORATORS FOR JOINT VENTURE AND/OR LICENSING ARRANGEMENTS FOR THE MANUFACTURE OF MILITARY MARINE PAINTS IN TAIWAN. MR. WANG STATES THAT JYAN YU HAS BEEN SELECTED BY ROC NAVY HEADQUARTERS AS A CONTRACT SUPPLIER TO SUPPLY US\$2.5 MILLION WORTH MARINE PAINTS AND OTHER CHEMICALS CONFORMING TO U.S. MILITARY SPECIFIACTIONS UNDER MIL-P-15931B (ANTI-FOULING), UNCLASSIFIED

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MIL-P-15328C (WASH PRIMER), MIL-P-15929C (ANTI-CORROSIVE),

MIL-C-81302B (SOLVENT), MIL-G-5514F (HYDRAULIC PACKING GLAND DESIGN) AND PAINT REMOVER. APPROXIMATELY A QUARTER OF MILLION DOLLARS HAS BEEN ALLOTTED BY JYAN JU FOR THIS PROJECT. BOTH JOINT VENTURE AND LICENSING ARRANGEMENTS ARE SOUGHT BY JYAN YU WHILE FINANCIAL PARTICIPATION AND ROYALTIES WILL BE OFFERED IN RETURN.

3. MR. WANG ALSO WISHES TO LOCATE AN AGENCY/DISTRIBUTOR-SHIP FOR INSECTICIDES, HERBICIDES, AND ADDITIVES FOR MAKING PAPER FROM BAGASSE. GENERAL ASSISTANCE IS REQUESTED FROM COMMERCE FIELD OFFICES IN THE CITIES WHERE MR. WANG WILL TRAVEL. MR. WANG CAN BE REACHED AT 236 N. PASEO DEL CABALLO, WALNUT, CALIF. 91789 (TEL. (714) - 595-2948) CARE OF MR. ALAN WANG. MR. WANG HAS BEEN ADVISED TO CONTACT FIELD OFFICES ON ARRIVAL IN EACH CITY. UNGER

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 02 APR 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Decument Number: 1076 TABE

Document Number: 1976TAIPEI02128
Document Source: CORE
Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D760125-0683

From: TAIPEI

Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t197604102/aaaadjiv.tel Line Count: 77

Locator: TEXT ON-LINE, ON MICROFILM Office: ACTION EA Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: n/a Review Action: RELEASED, APPROVED Review Authority: oatisao

Review Content Flags: Review Date: 03 JUN 2004

Review Event:

Review Exemptions: n/a
Review History: RELEASED <03 JUN 2004 by SilvaL0>; APPROVED <27 SEP 2004 by oatisao>

Review Markings:

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MÁY 2006

Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN

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Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006